

# Adobe Professional Services for Adobe Sign

Partner with Adobe Experts to shorten time to value



Partner with Adobe Professional Services to maximize your investment in *Adobe Sign*, an *Adobe Document Cloud* solution. Our qualified solution architects can help you create, develop, deploy, customize and optimize your implementation to help ensure success.

You've purchased Adobe Sign and are excited about the benefits it can bring to your customers and organization. However, you may need help bringing different teams up to speed, deciding on the best way forward or implementing custom documents, workflows or integrations. Adobe Professional Services experts can help make the most of your investment.

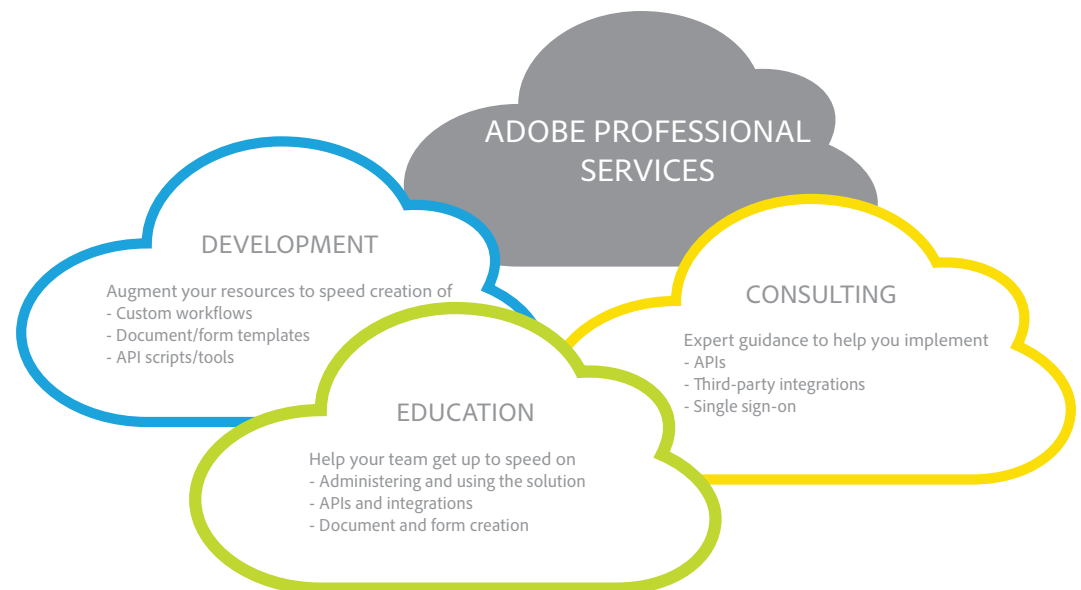
*"The service and partnership with the Adobe team has provided significant advantages to our strategy overall. Within a week, we had a fully functioning Adobe Sign trial, and sales personnel were already trained and using the product. The merits of Adobe Sign were clear to us. Our culture definitely aligned with Adobe's culture."*

Brett Orr,  
Head of Service Delivery,  
reed.co.uk

## Accelerate time to value with Adobe Sign

Adobe Professional Services enhances your expertise and resources, so you can start generating value sooner from your Adobe Sign investment. Services fall into three categories that you can combine to suit the needs of your organization:

- **Consulting:** Receive technical advice on how to best configure, integrate and expand the use of Adobe Sign in your environment.
- **Development:** Extend your development team with experts to shorten delivery times.
- **Education:** Develop your team's skills and gain greater control of your implementation.



## Engage easily with Adobe Professional Services

Understanding your needs and challenges is the first step on our path to mutual success. Each Adobe Professional Services project begins with a key stakeholder meeting to develop a comprehensive description of necessary requirements that inform the statement of work (SOW). The SOW describes the proposed solution and the process for managing changes and billing. Once you have approved the final SOW, a schedule is set and work begins.

## Take advantage of packages for popular services

Adobe Professional Services has created packages for the most frequently requested services. If you don't see the service you need, just ask—we've likely done it before and can provide cost estimates. Adobe Professional Services work is billed at US\$250 an hour, plus travel expenses if necessary.

Most requested packages	Description
Consulting services	
Salesforce	Setup and configuration assistance for Adobe Sign with Salesforce objects, data mapping, custom triggers and workflows
Microsoft Dynamics	Setup and configuration assistance for Adobe Sign with Microsoft Dynamics entities
SharePoint	Setup and configuration assistance for Adobe Sign with Microsoft SharePoint
SAML	Expert advice on implementing Adobe Sign within your single sign-on (SSO) environment
Adobe Sign API integration	A review of the Adobe Sign architecture and APIs, integration best practices and answers to technical implementation questions
Development services	
Custom workflows	Customization of the Send feature to work with your business processes
Document/form creation	Template or document creation with form and signature fields, field validation and conditional logic
Custom API scripts/tools	Script development to automate tasks
Salesforce QS	Installation of the Adobe Sign managed package and creation of Salesforce triggers, workflows, Visualforce pages and more
Account administration	Expert administration of your Adobe Sign account
Education services	
User/administrator	Customized training using your documents and workflows
Documents/forms	Instruction on creating professional documents and intelligent forms
Adobe Sign API	Instruction on using REST or SOAP APIs

Contact your Account Executive or Customer Success Manager for more information.



Adobe

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