

# Adobe Sign for Oracle NetSuite.

Accelerate approvals across ERP and CRM business processes with Adobe e-signatures.

Modern businesses need a unified platform for managing mission-critical financial and operating processes. That's why you already rely on Oracle NetSuite—a cloud-based, mobile-enabled ERP and CRM solution—to streamline business processes and gain real-time insights into company performance. But did you know there's a way to conduct business even faster and add crucial visibility into every approval workflow? All you have to do is add Adobe Sign.

Built for  
**ORACLE®**  
**NETSUITE**

Native SuiteApp

## Speed up sales.

By integrating Adobe Sign into your existing NetSuite workflows, you can get contracts, estimates, and other agreements signed in minutes, instead of days or weeks. Increase sales performance and productivity by sending quotes, contracts, and agreements for e-signature directly from NetSuite. Just create an agreement linked to a Customer, Estimate, or other NetSuite record; specify signers; attach documents; and then click Send. Adobe Sign also makes it easy for approvers to sign from any device with just a few clicks, so you can maximize sales momentum and close deals faster than ever before.

Adobe Sign enables organizations to get to success faster.



Get to revenue faster and improve win rates



Gain visibility of contract status



Reduce legal risk and improve compliance



Close deals anywhere on any device



Show measurable benefits from CRM investment



Improve sales productivity and efficiency



Improve customer experiences across all touchpoints



Remove paper workflows through digital transformation

## **Track deals in real-time.**

Get up-to-the-minute visibility into every agreement sent out for e-signature from NetSuite. View a detailed audit trail in NetSuite as pending agreements progress through the approval process. Or get instant email updates when signers view, approve, or decline outstanding documents. You'll always know where every deal stands, so you can carefully manage performance as well as expectations. Adobe Sign offers a 100% automated e-signature contract management system that automatically stores PDF copies of all signed contracts inside NetSuite and associates them directly with the customer, partner, or internal approver. And audit trails are stored with your documents, so you have a legal record of every approval at your fingertips.

## **Increase ROI of your existing investment.**

From ERP to CRM and everything in between, Adobe Sign adds value to any approval workflow across your business. And you get all the benefits of e-signatures right inside the NetSuite platform your company is already using. Send estimates, quotes, proposals, contracts, or agreements for e-signature to the account's primary contact with a single click. And after your agreements are approved, Adobe Sign decreases administration by automatically storing signed documents back in NetSuite. You can even send documents for fax signature right from inside NetSuite via a sophisticated virtual fax system, and then route all signed faxes right back into NetSuite.

## **Protect your documents and data.**

Adobe Sign protects documents and data with the most rigorous security standards, including ISO 27001 and SOC 2-Type 2. Documents and assets are encrypted both in transit and at rest. And Adobe e-signatures comply with the broadest range of legal requirements, the most demanding industry regulations, and the most stringent security standards around the world.

## **About Adobe Sign.**

[Adobe Sign](#) is the world's most trusted e-sign solution. It is used by organizations of all sizes to accelerate revenue, mitigate legal and business risk, and increase customer retention. And it's from the company that created PDF and has been a leader in digital documents for more than 20 years.

## **About Oracle NetSuite.**

Oracle NetSuite pioneered the cloud computing revolution in 1998, establishing the world's first company dedicated to delivering business applications over the Internet. Today, it provides a suite of cloud-based financial, ERP, HR, and omnichannel commerce software that runs the business of companies in more than 100 countries.



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