Across government agencies, the ability to quickly gather and verify signatures is both fundamental to success and one of the biggest challenges to getting things done. Agency departments such as Human Resources (HR), Procurement, and Legal continuously struggle to improve efficiency and flexibility, yet also comply with strict government privacy, legal, and security requirements.

Adobe Sign allows government agencies to incorporate electronic signatures (e-signatures) into their enterprise systems, customize business workflows, and digitize paper-based processes by department. Whether creating a custom application with embedded e-signature capability or integrating e-signatures into existing enterprise systems, 40% of agreements signed with Adobe Sign rely on our flexible APIs.

By incorporating e-signatures from Adobe Sign into everyday business processes, agency departments are increasing productivity, reducing costs, and better serving their citizens by delivering exceptional experiences anywhere, anytime, and on any device.

Easily integrate Adobe Sign into leading business applications.

By leveraging Adobe Sign’s flexible APIs and turnkey integrations, government organizations can prepare and send documents for e-signature directly from within existing systems and applications. Turnkey integrations are put in place within minutes, so there’s nothing new for personnel or constituents to learn or for IT to code. Adobe Sign partners with leading companies to help speed e-signature processes within the systems and applications your organization already uses including:

Adobe Sign includes:
- Cloud-based e-signatures
- Web and mobile apps
- Administration and workflow control
- Flexible APIs and turnkey integrations

“Using Adobe Sign as part of our state’s eSign Services program, we eliminate much of the time previously spent preparing and routing documents. State personnel can sign with just a few clicks, so we can focus on state business and roll out new services faster.”

TODD NACAPUY
Chief Information Officer
State of Hawaii

September 2017 | Adobe Sign Integrations for Government Solution Brief
Anyone who accesses external applications can receive status updates in real time for transactions initiated using Adobe Sign, e-sign documents from anywhere using a web browser or mobile device, or retrieve stored copies of the signed agreements. The Adobe Sign Developer Center provides instructions on how to leverage our APIs to create custom applications such as:

- Procurement
  - Vendor selection processes
  - RFPs and contracts
  - Approvals and authorizations
  - Supplier agreements
  - Change-order tracking
  - Project completions

- HR
  - Applications
  - Onboarding forms
  - Badging/equipment
  - Requisitions
  - Approvals/authorizations
  - Compliance activities

- Legal
  - NDAs
  - Legal templates
  - Contracts
  - Countersignatures
  - Web forms

By integrating Adobe Sign into your agency processes, every department can:

- **Extend existing workflows with e-signatures** — Use our flexible APIs to incorporate e-signatures into existing enterprise systems and easily add e-signatures using turnkey integrations for leading business applications.

- **Simplify and speed signature workflows** — Create easy-to-follow custom processes or deploy standalone, self-serve web applications for signature-based processes.

- **Embed signable forms into a web page** — Post documents or forms on a website so that citizens, suppliers, or personnel can sign agreements easily.

- **Brand the signing experience** — Easily add your agency or department logo, tagline, and key messages.

- **Enhance security with two-factor authentication** — Add an extra level of verification to signature workflows. Request a password, use phone authentication, require login with a social identity, or use knowledge-based authentication (KBA)*.

- **Use advanced digital signatures** — Meet advanced signing requirements with certificate-based digital signatures.

**Use e-signatures to accelerate government business.**

Since the passage of the United States (U.S.) Electronic Signatures in Global and National Commerce (ESIGN) Act in 2000, e-signatures are considered legal and enforceable everywhere in the U.S. The ESIGN Act provides government agencies of all sizes with the means to accelerate productivity, reduce costs, and ensure compliance by utilizing e-signatures to digitize cumbersome paper-based workflows. Using legal, trusted e-signatures from Adobe Sign helps organizations easily track, audit, manage, and complete workflow cycles. With Adobe Sign, signing and approval processes are reduced from days to minutes, efficiency and mobility improve, and security and compliance are ensured for your most critical data. By integrating Adobe Sign into processes each department uses every day, your agency can:

> “Adobe Sign was the turning point, providing the key e-signature component of our IT solution.”

SEAN CRAGER
CIO
Franklin County, Pennsylvania
• **Prepare documents for signature**—Quickly prepare existing or new documents for signature. Add signature and form fields to agreements, and use intuitive tools to assist with layout.

• **Request signatures from others**—Send to one or more recipients, in any order. With a few quick clicks, they can review and e-sign—anytime, anywhere, on any device.

• **Track and manage**—Track document status in real time. Get notified when people sign. Send reminders and maintain an audit trail automatically.

• **Send one document to many people**—Each recipient receives a personalized version to sign, expediting workflows.

• **Work from your favorite applications and devices**—Work conveniently from web or mobile, or from other applications such as Adobe Acrobat DC, Microsoft Word, and Microsoft PowerPoint.

• **Reduce paper waste**—Virtually eliminate costs associated with using paper-based documents.

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**Work with the digital document leader.**

From the global leader in secure digital document solutions for more than 20 years, Adobe Sign is trusted and used by many government agencies, as well as Fortune 1000 companies worldwide. Backed by hundreds of security features, processes, and controls, Adobe Sign is certified compliant with rigorous security standards, including SOC 2 Type 2, ISO 27001, and PCI DSS.

To learn more about how Adobe Sign can benefit your agency or department, contact your Adobe sales representative today at 1-800-87ADOBE.

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* KBA available in the United States only